Unit Title	Events Strategy and Planning
Level	5
Reference No.	UEL_5_ESP
(showing level)	CEL_3_ESI
Credit Value	20
Credit variae	
Student Study Hours	Contact hours: 36
Student Study 110uis	Student managed learning hours: 164
Pre-requisite	na
learning	Title Control of the
Co-requisites	na
Excluded	na
combinations	III.
Unit co-ordinator	Neville Kendall
Faculty/Department	AHS/UELS
Short Description	This unit will introduce students to the various stages in the
Short Description	event planning process.
Aims	
AIIIIS	To enable students to understand the various stages in the research and planning process for events.
	in the research and planning process for events
	including the creation of the concept, research of the
	environment and the setting of aims and objectives
	To discuss the bidding process for events and the
	PR/selling process to attract funding/sponsorship and
	media coverage of events
Learning Outcomes	Knowledge, Understanding and Intellectual
1	To discuss the various stages in the events planning
	process
	To evaluate the possible aims of events and the
	various possible positive and negative impacts which
	can occur
	To discuss what can contribute to the unique selling
	point/differentiation of an event
	To evaluate the key issues in the micro and macro
	business environment for an event
	To discuss the role and impact of typical stakeholders
	which are involved in/affected by an event and how
	they can be managed
	•
	Practical
	To complete a feasibility study for an event
	To think creatively about emerging event concepts
	Townsells
	Transferable
	To research and process/analyse information
<b>T</b>	To write management reports
Employability	This unit will enable students to conceive and evaluate ideas
	for event concepts and to contribute to a strategic plan for a
	new or an ongoing event.
Teaching and	12 one hour lectures and 12 two-hour seminars /workshops

learning pattern	or local field visits
	The unit is taught in a concentrated block to allow students to go on their Employment and Practice placement 2
Indicative content	Definitions of events types and events characteristics; the viewpoints of the various stakeholders involved in/affected by events; the stages in the strategy process for events; desk research and stakeholder consultation techniques for event planning; the bidding process for events; strategies for attracting funding, sponsorship and media coverage of events; resource allocation for events
Assessment	100% Examination
Elements & weightings	2.5 hours Case study exam. Case study is seen but questions are not.
	Last week of Teaching
Indicative Sources (Reading lists)	Core Reading Bladen, C, N. Wilde, J. Kennell & E. Abson. (2011). <i>Events Management, An Introduction</i> . Abingdon, Oxon, Routledge.
	Bowdin, G., I. McDonnell, J. Allen, W. O'Toole, R. Harris & I.McDonnell (2010) <i>Events Management</i> . Oxford, Butterworth-Heinemann.
	Goldblatt, J.J. (2005). Special events, event leadership for a new world. Hoboken N. J., Wiley.
	O'Toole, W. (2010) Events Feasibility & Development, from Strategy to Operations. Oxford, Butterworth-Heinemann
	Optional Reading Golden-Romero, P. (2007). <i>Hotel Convention Sales, Services</i> and Operations. Oxford, Butterworth-Heinemann.
	Hall, C. M. & L. Sharples (2008). Food and Wine Festivals and Events around the World. Oxford, Butterworth-Heinemann.
	Mallen, C & L. Adams (2008) Sport, Recreation and Tourism Event Management, theoretical and Practical Dimensions. Oxford, Butterworth-Heinemann.
	Masterman, G. (2007). Sponsorship: For a Return on Investment. Oxford, Butterworth-Heinemann.
	Rogers, T. (2007). <i>Conferences and Conventions, a Global Industry</i> . Oxford, Butterworth-Heinemann.

Theodoroki, E. (2007). Olympic Event Organization.	
Oxford, Butterworth-Heinemann.	