

Heriot Watt Course Catalogue



School of Management and Languages (SML) including Accountancy and Finance, Business Management, Economics, and Languages and Intercultural Studies (Interpreting and Translating, Arabic, British Sign Language, Chinese, French, German, and Spanish)

Email KEI (info@KEIabroad.org) if you need syllabi for courses. Make sure to include the course numbers and titles in your email.

School: SML Level 1 Semester: Fall
Course Code: C37AP Course Title: Accounting Profession and Practice

Accounting Profession and Practice enables students to develop an understanding of the accounting methodology underlying the preparation of financial statements. The students will also develop an understanding of the key components of the audit process and audit reporting and an awareness of the regulation of the audit process.

School: SML Level 1 Semester: Fall
Course Code: C47AX Course Title: Arabic Beginners Elective 1

Arabic Beginners Elective 1 equips students with a thorough command of the basics of the written and spoken forms of Modern Standard Arabic, and to familiarise students with colloquial dialects. Students will learn to communicate orally and in writing in Arabic, using simple sentence structures, and to understand and respond to authentic spoken discourse (simple statements, dialogues, questions). The course also ensures students can apply and extend basic grammatical structures to a variety of communicative situations.

School: SML Level 1 Semester: Fall
Course Code: C47AP1 Course Title: Arabic Post-beginners Elective 1

Arabic Post-beginners Elective 1 enhances existing knowledge of Arabic in order that students can express themselves effectively in a wide variety of situations. Students will learn to communicate in writing, using complex sentence structures and to apply and extend complex grammatical structures to communicate effectively both orally and in writing. The course will also cover understanding and responding effectively to authentic spoken discourse.

School: SML Level 1 Semester: Fall
Course Code: C47BX1 Course Title: British Sign Language Beginners Elective 1

British Sign Language Beginners Elective 1 allows student to gain a basic knowledge of key linguistics aspects of British Sign Language and to be able to use BSL in order to express a range of simple functions including obtaining and giving information. Students will also be able to understand and produce simple narrative in BSL, provide practical skills in British Sign Language and understand BSL glossing.

School: SML Level 1 Semester: Fall
Course Code: C47BL Course Title: British Sign Language Intensive Beginners 1

British Sign Language Intensive Beginners 1 is designed to offer an intensive programme for students with no or little knowledge of BSL to develop skills in the production and reception of BSL and conversation in BSL. The aim of the course (together with subsequent courses) is to provide students with the basis to achieve skills equivalent to their peers' studying Spanish, French or German provided at Heriot-Watt University by the end of year 2. The course structure is designed to be in parallel with other 1st year language courses provided at Heriot-Watt University and the syllabus uses elements of established BSL curricula.

School: SML Level 1 Semester: Fall
Course Code: C47BP Course Title: British Sign Language Post-beginners Elective 1

British Sign Language Post-beginners Elective 1 enhances existing knowledge of British Sign Language (BSL) in order that students can express themselves effectively in a wide variety of situations and prioritises knowledge and understanding of BSL as a visual spatial language. Students will extend their knowledge of sign linguistics and learn to apply and extend more complex grammatical structures to communicate effectively. The course also develops fluency and accuracy in BSL production and extends understanding of the UK's Deaf community and its culture.

School: SML Level 1 Semester: Fall
Course Code: C47CE1 Course Title: Chinese Beginners Elective 1

Chinese Beginners Elective 1 aims to equip students with a thorough command of the basics of oral and written Chinese equivalent to a good 'standard grade' pass. The course aims to enable students to communicate orally, using simple sentence structures and to use Pinyin (phonetic spelling of Mandarin) in order to allow them to write down the oral Chinese. Students should be able to understand and respond to authentic spoken discourse (simple statements, dialogues, questions) as well as recognising around 300 Chinese characters and to reproduce around 80.

School: SML Level 1 Semester: Fall
Course Code: C07CP Course Title: Critical Writing and Analysis

Critical Writing and Analysis enables students to improve their writing and presentation skills, while introducing students to a variety of materials and writing formats used in academic and professional work. The course will develop students' research, citation and bibliographic skills and provide opportunities for research and academic within discipline-specific subject areas. Students' basic study skills will improve throughout this course which particular emphasis on essay writing, critical thinking and professional development.

School: SML Level 1 Semester: Fall
Course Code: C47FB1 Course Title: French Intensive Beginners 1

French Intensive Beginners 1 enables students with little or no French (beginners) to achieve a standard of comprehension, speaking, reading and writing in French which will enable them to be integrated into French Advanced in Year 2.

School: SML Level 1 Semester: Fall
Course Code: C47LF Course Title: French Intermediate 1

French Intermediate 1 aims to achieve accurate comprehension of written text in the language, while enabling students to convey in appropriate and idiomatic English meaning derived from such text and to develop the ability to use reference sources effectively. The course also ensures that students reach a sound level of competence in the production of the written language which is accurate and appropriate in a variety of given contexts. Students' listening and speaking skills will improve and they should be able to select information and summarise spoken discourse.

School: SML Level 1 Semester: Fall
Course Code: C47FX Course Title: French Post-beginners Elective 1

French Post-beginners Elective 1 enhances existing knowledge of French in order that students can express themselves effectively in a wide variety of situations and ensures students can communicate in writing, using complex sentence structures. Students will also be expected to apply and extend complex grammatical structures to communicate effectively both orally and in writing, and to understand and respond effectively to authentic spoken discourse.

School: SML Level 1 Semester: Fall
Course Code: C47GX Course Title: German Beginners Elective 1

German Beginners Elective 1 equips students with a thorough command of the basics of oral and written German, as well as the ability to communicate orally and in writing in German, using simple sentence structures. Students will also learn to understand and respond to authentic spoken discourse (simple statements, dialogues, questions), and to apply and extend basic grammatical structures to a variety of communicative situations.

School: SML Level 1 Semester: Fall
Course Code: C47GB1 Course Title: German Intensive Beginners 1

German Intensive Beginners 1 enables students with little or no German (beginners) to achieve a standard of comprehension, speaking, reading and writing in German which will enable them to be integrated into German Advanced in Year 2.

School: SML Level 1 Semester: Fall
Course Code: C47GC2 Course Title: German Intensive Beginners 2

German Intensive Beginners 2 follows on from German Intensive Beginners 1 which enables students with little or no German (beginners) to achieve a standard of comprehension, speaking, reading and writing in German which will enable them to be integrated into German Advanced in Year 2.

School: SML Level 1 Semester: Fall
Course Code: C47LG1 Course Title: German Intermediate 1

German Intermediate 1 aims to achieve accurate comprehension of written text in the language, while enabling students to convey in appropriate and idiomatic English meaning derived from such text and to develop the ability to use reference sources effectively. The course also ensures that students reach a sound level of competence in the production of the written language which is accurate and appropriate in a variety of given contexts. Students' listening and speaking skills will improve and they should be able to select information and summarise spoken discourse.

School: SML Level 1 Semester: Fall
Course Code: C47GP Course Title: German Post-beginners Elective 1

German Post-beginners Elective 1 enhances existing knowledge of German in order that students can express themselves effectively in a wide variety of situations and ensures students can communicate in writing, using complex sentence structures. Students will also be expected to apply and extend complex grammatical structures to communicate effectively both orally and in writing, and to understand and respond effectively to authentic spoken discourse.

School: SML Level 1 Semester: Fall
Course Code: C37FA1 Course Title: Introduction to Accounting

Introduction to Accounting introduces students to the nature and purpose of financial and management accounting including the conceptual framework of accounting and reporting the transactions of a business. The course also covers recognition in accounting statements, analysis of accounting statements, and cost behaviour and planning.

School: SML Level 1 Semester: Fall
Course Code: C47IL Course Title: Introduction to Language and Intercultural Studies

Introduction to Language and Intercultural Studies gives students a solid foundation in the understanding of the nature, history and use of language and familiarises students with the natural and social dimensions of language. The course also provides students with the basic categories and tools for further study of language and its possible applications, and maximises students' awareness of language and to encourage reflection on their own and others' use of language.

School: SML Level 1 Semester: Fall
Course Code: C27AA Course Title: Introductory Microeconomics

Introductory Microeconomics aims to equip students with knowledge and understanding of the fundamental principles and concepts of microeconomics . By the end of the course students should be able to apply their knowledge and understanding in the analysis of a range of microeconomic problems.

School: SML Level 1 Semester: Fall
Course Code: C17BC Course Title: Legal Method

Legal Method aims to provide an introduction to how modern day businesses interact within the legal framework, as well as an understanding of who the main personnel are within the law are and the roles they fulfil. Students will receive an introduction to the main court room procedures and processes and develop legal skills in interpretation and analysis using primary sources.

School: SML Level 1 Semester: Fall
Course Code: C17EB Course Title: Management in a Global Context

Management in a Global Context aims to enable students to acquire and develop understanding, knowledge and skills related to business management and to develop student knowledge and understanding of organisations and to enable students to contextualise this knowledge within the external environment in which the organisations operate. The course will also address a range of relevant `contemporary and pervasive issues' that inform the interface between the organisation

and its external environment and seek to enhance business skills via an understanding of the practical application of theoretical knowledge through assessment and guest speakers.

School: SML Level 1 Semester: Fall
Course Code: C07PD Course Title: Professional Development Planning

Professional Development Planning identifies and develops the skills required to be an effective student and future employee. Students will also learn the skills necessary to plan and record one's academic, personal and career development, and to develop an in-depth insight into the graduate recruitment and selection process.

School: SML Level 1 Semester: Fall
Course Code: C47SX Course Title: Spanish Beginners Elective 1

Spanish Beginners Elective 1 equips students with a thorough command of the basics of oral and written Spanish equivalent to a good 'standard grade' pass, enabling students to communicate orally, using simple sentence structures. Students will also learn to understand and respond to authentic spoken discourse (simple statements, dialogues, questions), as well as authentic texts written in Spanish (advertisements, short articles).

School: SML Level 1 Semester: Fall
Course Code: C47SB Course Title: Spanish Intensive Beginners 1

Spanish Intensive Beginners 1 enables students with little or no Spanish (beginners) to achieve a standard of comprehension, speaking, reading and writing in Spanish which will enable them to be integrated into Spanish Advanced in Year 2.

School: SML Level 1 Semester: Fall
Course Code: C47LE Course Title: Spanish Intermediate 1

Spanish Intermediate 1 aims to achieve accurate comprehension of written text in the language, while enabling students to convey in appropriate and idiomatic English meaning derived from such text and to develop the ability to use reference sources effectively. The course also ensures that students reach a sound level of competence in the production of the written language which is accurate and appropriate in a variety of given contexts. Students' listening and speaking skills will improve and they should be able to select information and summarise spoken discourse.

School: SML Level 1 Semester: Fall
Course Code: C47SP Course Title: Spanish Post-beginners Elective 1

Spanish Post-beginners Elective 1 equips students with a thorough command of the basics of oral and written Spanish, as well as the ability to communicate orally and in writing in Spanish, using simple sentence structures. Students will also learn to understand and respond to authentic spoken discourse (simple statements, dialogues, questions), and to apply and extend basic grammatical structures to a variety of communicative situations.

School: SML Level 1 Semester: Spring
Course Code: C47AY Course Title: Arabic Beginners Elective 2

Arabic Beginners Elective 2 builds upon the knowledge and skills gained in Arabic Beginners Elective 1 which equips students with a thorough command of the basics of the written and spoken forms of Modern Standard Arabic, and to familiarise students with colloquial dialects. Students will learn to communicate orally and in writing in Arabic, using simple sentence structures, and to understand and respond to authentic spoken discourse (simple statements, dialogues, questions). The course also ensures students can apply and extend basic grammatical structures to a variety of communicative situations.

School: SML Level 1 Semester: Spring
Course Code: C47AQ2 Course Title: Arabic Post-beginners Elective 2

Arabic Post-beginners Elective 2 further enhances existing knowledge of Arabic in order that students can express themselves effectively in a wide variety of situations. Students will learn to communicate in writing, using complex sentence structures and to apply and extend complex grammatical structures to communicate effectively both orally and in writing. The course will also cover understanding and responding effectively to authentic spoken discourse.

School: SML Level 1 Semester: Spring
Course Code: C47BY2 Course Title: British Sign Language Beginners Elective 2

British Sign Language Beginners Elective 2 aims to further develop and enhance the use of and knowledge of British Sign Language (BSL) and to extend the BSL comprehension and production skills in order to communicate more effectively. The course also increases the awareness of the many and varied groups within the Community who use BSL for communication and aims to advance knowledge of the structure and function of BSL.

School: SML Level 1 Semester: Spring
Course Code: C47BM Course Title: British Sign Language Intensive Beginners 2

British Sign Language Intensive Beginners 2 is designed to continue on from the skills and knowledge developed in British Sign Language Intensive Beginners 1 which offers an intensive programme for students with no or little knowledge of BSL to develop skills in the production and reception of BSL and conversation in BSL. The aim of the course (together with subsequent courses) is to provide students with the basis to achieve skills equivalent to their peers' studying Spanish, French or German provided at Heriot-Watt University by the end of year 2. The course structure is designed to be in parallel with other 1st year language courses provided at Heriot-Watt University and the syllabus uses elements of established BSL curricula.

School: SML Level 1 Semester: Spring
Course Code: C47BQ Course Title: British Sign Language Post-beginners Elective 2

British Sign Language Post-beginners Elective 2 builds upon the knowledge and skills gained in British Sign Language Post-beginners Elective 1 which enhances existing knowledge of British Sign Language (BSL) in order that students can express themselves effectively in a wide variety of situations and

prioritises knowledge and understanding of BSL as a visual spatial language. Students will extend their knowledge of sign linguistics and learn to apply and extend more complex grammatical structures to communicate effectively. The course also develops fluency and accuracy in BSL production and extends understanding of the UK's Deaf community and its culture.

School: SML Level 1 Semester: Spring
Course Code: C17BS Course Title: Business Skills

Business Skills aims to develop students' study skills, including awareness of how to manage their own studies while developing an understanding of the underlying concepts of business and management research and enabling students to have a basic understanding of qualitative and quantitative 'evidence'. Students will also develop an appreciation of the application of business and management research and its role in professional contexts, and of the role of evidence in presenting and evaluating arguments in academic and non-academic contexts.

School: SML Level 1 Semester: Spring
Course Code: C47CF Course Title: Chinese Beginners Elective 2

Chinese Beginners Elective 2 further enhances existing knowledge of Chinese to equip students with a thorough command of the basics of oral and written Chinese equivalent to a good 'standard grade' pass. The course aims to enable students to communicate orally, using simple sentence structures and to use Pinyin (phonetic spelling of Mandarin) in order to allow them to write down the oral Chinese. Students should be able to understand and respond to authentic spoken discourse (simple statements, dialogues, questions) as well as recognising around 300 Chinese characters and to reproduce around 80.

School: SML Level 1 Semester: Spring
Course Code: C17EC Course Title: Enterprise and its Business Environment

Enterprise and its Business Environment aims to develop student knowledge of the internal environment of the enterprise and its operations, and understanding of organisational forms and structures and the interconnectedness between core elements of the business and its operation. Based on a value chain framework the course examines how businesses are organised to seek to fit internal and external operating environments and will introduce students to the marketing function and business planning.

School: SML Level 1 Semester: Spring
Course Code: C47FC2 Course Title: French Intensive Beginners 2

French Intensive Beginners 2 follows on from French Intensive Beginners 1 which enables students with little or no French (beginners) to achieve a standard of comprehension, speaking, reading and writing in French which will enable them to be integrated into French Advanced in Year 2.

School: SML Level 1 Semester: Spring
Course Code: C47MF Course Title: French Intermediate 2

French Intermediate 2 builds upon the skills and knowledge gained from French Intermediate 1 which aims to achieve accurate comprehension of written text in the language, while enabling students to convey in appropriate and idiomatic English meaning derived from such text and to develop the ability to use reference sources effectively. The course also ensures that students reach a sound level of competence in the production of the written language which is accurate and appropriate in a variety of given contexts. Students' listening and speaking skills will improve and they should be able to select information and summarise spoken discourse.

School: SML Level 1 Semester: Spring
Course Code: C47FY Course Title: French Post-beginners Elective 2

French Post-beginners Elective 2 builds upon the skills and knowledge gained in French Post-beginners Elective 1 which enhances existing knowledge of French in order that students can express themselves effectively in a wide variety of situations and ensures students can communicate in writing, using complex sentence structures. Students will also be expected to apply and extend complex grammatical structures to communicate effectively both orally and in writing, and to understand and respond effectively to authentic spoken discourse.

School: SML Level 1 Semester: Spring
Course Code: C47GY Course Title: German Beginners Elective 2

German Beginners Elective 2 further enhances existing knowledge of German learned in German Beginners Elective 1 which equips students with a thorough command of the basics of oral and written German, as well as the ability to communicate orally and in writing in German, using simple sentence structures. Students will also learn to understand and respond to authentic spoken discourse (simple statements, dialogues, questions), and to apply and extend basic grammatical structures to a variety of communicative situations.

School: SML Level 1 Semester: Spring
Course Code: C47MG Course Title: German Intermediate 2

German Intermediate 2 builds upon the skills and knowledge gained from German Intermediate 1 which aims to achieve accurate comprehension of written text in the language, while enabling students to convey in appropriate and idiomatic English meaning derived from such text and to develop the ability to use reference sources effectively. The course also ensures that students reach a sound level of competence in the production of the written language which is accurate and appropriate in a variety of given contexts. Students' listening and speaking skills will improve and they should be able to select information and summarise spoken discourse.

School: SML Level 1 Semester: Spring
Course Code: C47GQ Course Title: German Post-beginners Elective 2

German Post-beginners Elective 2 builds upon the skills and knowledge gained in German Post-beginners Elective 1 which enhances existing knowledge of German in order that students can express themselves effectively in a wide variety of situations and ensures students can communicate in writing, using complex sentence structures. Students will also be expected to apply and extend

complex grammatical structures to communicate effectively both orally and in writing, and to understand and respond effectively to authentic spoken discourse.

School: SML Level 1 Semester: Spring
Course Code: C47DH Course Title: Introduction to Deaf History and Culture

Introduction to Deaf History and Culture provides students with an overview of the history of Deaf communities and to complement this through the study of selected signed material. The course will also familiarise students with the main historical and cultural developments as they have shaped Deaf communities, and to enable students to consolidate and broaden this knowledge by engaging with a variety of sources.

School: SML Level 1 Semester: Spring
Course Code: C47EH2 Course Title: Introduction to European History and Culture

Introduction to European History and Culture provides students with an overview of the nineteenth and twentieth century history of Europe and aims to familiarise them with the main features of the same period in the history of Germany, France, Spain and, the UK. The course will also familiarise students with the main developments in the nineteenth and twentieth centuries as they have shaped individual countries of Europe in their present form, and, as appropriate, with the main historical developments that shaped Deaf communities and enable students to consolidate and broaden this historical and cultural knowledge by engaging with a variety of sources from selected historical periods

School: SML Level 1 Semester: Spring
Course Code: C37FI Course Title: Introduction to Finance

Introduction to Finance introduces students to the key issues in business finance, financial markets and the valuation of ordinary shares. The course will also introduce students to financial mathematics.

School: SML Level 1 Semester: Spring
Course Code: C27BA Course Title: Introductory Macroeconomics

Introductory Macroeconomics aims to equip students with knowledge and understanding of the fundamental principles and concepts of macroeconomics. By the end of the course students should be able to apply their knowledge and understanding in the analysis of a range of economic policy problems.

School: SML Level 1 Semester: Spring
Course Code: C47SY Course Title: Spanish Beginners Elective 2

Spanish Beginners Elective 2 further enhances existing knowledge of Spanish learned in Spanish Beginners Elective 1 which equips students with a thorough command of the basics of oral and written Spanish, as well as the ability to communicate orally and in writing in Spanish, using simple sentence structures. Students will also learn to understand and respond to authentic spoken discourse (simple statements, dialogues, questions), and to apply and extend basic grammatical

structures to a variety of communicative situations.

School: SML Level 1 Semester: Spring
Course Code: C47SC Course Title: Spanish Intensive Beginners 2

Spanish Intensive Beginners 2 follows on from Spanish Intensive Beginners 1 which enables students with little or no Spanish (beginners) to achieve a standard of comprehension, speaking, reading and writing in Spanish which will enable them to be integrated into Spanish Advanced in Year 2.

School: SML Level 1 Semester: Spring
Course Code: C47ME Course Title: Spanish Intermediate 2

Spanish Intermediate 2 builds upon the skills and knowledge gained from Spanish Intermediate 1 which aims to achieve accurate comprehension of written text in the language, while enabling students to convey in appropriate and idiomatic English meaning derived from such text and to develop the ability to use reference sources effectively. The course also ensures that students reach a sound level of competence in the production of the written language which is accurate and appropriate in a variety of given contexts. Students' listening and speaking skills will improve and they should be able to select information and summarise spoken discourse.

School: SML Level 1 Semester: Spring
Course Code: C47SQ Course Title: Spanish Post-beginners Elective 2

Spanish Post-beginners Elective 2 builds upon the skills and knowledge gained in Spanish Post-beginners Elective 1 which enhances existing knowledge of Spanish in order that students can express themselves effectively in a wide variety of situations and ensures students can communicate in writing, using complex sentence structures. Students will also be expected to apply and extend complex grammatical structures to communicate effectively both orally and in writing, and to understand and respond effectively to authentic spoken discourse.

School: SML Level 2 Semester: Fall
Course Code: C48BA Course Title: British Sign Language Advanced 1

British Sign Language Advanced 1 aims to build student knowledge and skills in all areas of BSL, as well as developing skills in translating and interpreting. Students will build their knowledge using a variety of different teaching and learning methods, including conversing with other students as well as debating and self-study out with class time. Students will also have use of video suites to critique their own performance during translation and interpreting classes.

School: SML Level 2 Semester: Fall
Course Code: C18CL Course Title: Commercial Law

Commercial Law equips students with the skills to formulate and implement strategies and policies to minimise potential legal pitfalls. The course introduces the concepts of how contracts are formed and executed within the modern day business environment, as well as developing an understanding of the concepts of Delictual liability and the legal rules relating to agency.

School: SML Level 2 Semester: Fall
Course Code: C48CS Course Title: Complementary Studies 1: Societies & Institutions in Contemporary Europe

Complementary Studies 1: Societies & Institutions in Contemporary Europe aims to familiarise students with the theory and practice of institutions and societies and the political status & role of the regions in France, Germany, Spain and, UK and the British and other Deaf Communities. The course also provides students with an appreciation of the principles underlying the key aspects of societies and political systems of contemporary Europe, as well as enabling students to develop a comparative approach to the study of the societies and political systems of France, Germany, Spain and, UK and the British and other Deaf Communities.

School: SML Level 2 Semester: Fall
Course Code: C28EP Course Title: Contemporary Economics Policy and Institutions

Contemporary Economics Policy and Institutions aims to give students a basic, broad knowledge of UK economic policy and institutions set within an international context. Students will gain an understanding of how to apply economic reasoning to policy issues in a critical manner.

School: SML Level 2 Semester: Fall
Course Code: C48DC Course Title: Deaf People in Society and Comparative Studies

Deaf People in Society and Comparative Studies familiarises students with the theory and practice of institutions and societies and the political status & role of the regions in Europe and the social political issues in relation to the UK and other Deaf communities. The course will also enable students to relate theoretical principles underlying the social and political structures relating to European Hearing and Deaf communities to present-day practice & function as well as the social and political issues relating to this.

School: SML Level 2 Semester: Fall
Course Code: C17EB Course Title: Enterprise and its Business Environment 1

Enterprise and its Business Environment 1 aims to examine both the interface between and influence upon organisations and their external environment. In addition the course also has aims to meet other benchmarks on business notably that students are able to demonstrate relevant knowledge and understanding of organisations, and the external environment in which they operate. These areas include economic, environmental, ethical, legal, political, sociological and technological factors, together with their effects at local, national and international levels upon the strategy, behaviour and management of organisations.

School: SML Level 2 Semester: Fall
Course Code: C38FM Course Title: Financial Markets Theory

Financial Markets Theory introduces students to modern portfolio theory, and then to acquire and develop understanding, knowledge and skills related to investment and portfolio theory.

School: SML Level 2 Semester: Fall
Course Code: C38FR Course Title: Financial Reporting

Financial Reporting introduces students to the nature and purpose of financial accounting and the principles and practices of accounting for groups of companies. The course will also provide an understanding of the problems facing preparers and those who seek to interpret published financial statements, and help students to develop a critical understanding of the application and limitations of company law and major accounting standards in the topic areas of the module.

School: SML Level 2 Semester: Fall
Course Code: C48LF Course Title: French Advanced 1

French Advanced 1 aims to enable students to achieve a competent standard in the production and presentation of translations and forms of derived text in English, working from source texts in French, as well as achieving an understanding of basic principles of translation. Students will develop a command of formal spoken French to a level adequate for embarking upon a course of university study abroad. Students will also be equipped with the generic skills needed to act as a liaison interpreter between English and French as well as improving their understanding of a variety of speech forms in French and to foster the specialist skills of consecutive interpreting.

School: SML Level 2 Semester: Fall
Course Code: C48IF Course Title: French Advanced for Business 1

French Advanced for Business 1 aims to build upon all areas of the French language. The course involves students in a range of activities relating to the production of target texts in French working from English and/or French source texts, as well as various workshops aimed at speaking and listening aimed at introducing them to liaison interpreting and equipping them with the ability to discuss business topics in French. This course aims to further the students' knowledge of the French language and culture and equips them to be ready to study Business in France.

School: SML Level 2 Semester: Fall
Course Code: C18FM Course Title: Fundamentals of Marketing

Fundamentals of Marketing aims to provide foundational knowledge of marketing theory and practice. Students will be encouraged to critically reflect on the role played by marketing within society and within the field of management practice. The course reading, lectures and tutorials combine to develop awareness of UK and international marketing problems and the role of marketing theory in developing solutions to those problems.

School: SML Level 2 Semester: Fall
Course Code: C48LG Course Title: German Advanced 1

German Advanced 1 aims to enable students to achieve a competent standard in the production and presentation of translations and forms of derived text in English, working from source texts in German, as well as achieving an understanding of basic principles of translation. Students will develop a command of formal spoken German to a level adequate for embarking upon a course of university study abroad. Students will also be equipped with the generic skills needed to act as a

liaison interpreter between English and German as well as improving their understanding of a variety of speech forms in German and to foster the specialist skills of consecutive interpreting.

School: SML Level 2 Semester: Fall
Course Code: C48IG Course Title: German Advanced for Business 1

German Advanced for Business 1 aims to build upon all areas of the German language. The course involves students in a range of activities relating to the production of target texts in German working from English and/or German source texts, as well as various workshops aimed at speaking and listening aimed at introducing them to liaison interpreting and equipping them with the ability to discuss business topics in German. This course aims to further the students' knowledge of the German language and culture and equips them to be ready to study Business in Germany.

School: SML Level 2 Semester: Fall
Course Code: C18HM Course Title: Human Resource Management

Human Resource Management introduces students to the role of managing people in organisations and to enable students to develop an understanding of key human resource management functions. The course will also encourage critical understanding of current thinking and approaches in the field, as well as how to critically evaluate the theory and reality of human resource management through practical case studies.

School: SML Level 2 Semester: Fall
Course Code: C28IN Course Title: Intermediate Economics 1: Theory and Techniques

Intermediate Economics 1: Theory and Techniques aims to develop an understanding of price theory as it relates to consumers (preferences represented by utility, maximised subject to resource constraints) and to firms (profit maximisation subject to constraints of technology, using a cost minimisation approach). Students will also begin to develop an appreciation of the relationship between market structure and firm behaviour, as well as developing the capacity to express these theoretical models using mathematical methods.

School: SML Level 2 Semester: Fall
Course Code: C48SL Course Title: Sign Linguistics

Sign Linguistics provides students with a solid foundation in the understanding of a range of linguistic aspects of sign languages, and creates a solid awareness of the sociolinguistic situation of signing communities. The course also provides students with the basic tools and categories for further study of sign language aspects and possible applications and develops their language awareness and to encourage reflection on their own and others' use of language.

School: SML Level 2 Semester: Fall
Course Code: C48LE Course Title: Spanish Advanced 1

Spanish Advanced 1 aims to enable students to achieve a competent standard in the production and presentation of translations and forms of derived text in English, working from source texts in Spanish, as well as achieving an understanding of basic principles of translation. Students will

develop a command of formal spoken Spanish to a level adequate for embarking upon a course of university study abroad. Students will also be equipped with the generic skills needed to act as a liaison interpreter between English and Spanish as well as improving their understanding of a variety of speech forms in Spanish and to foster the specialist skills of consecutive interpreting.

School: SML Level 2 Semester: Fall
Course Code: C48IE Course Title: Spanish Advanced for Business 1

Spanish Advanced for Business 1 aims to build upon all areas of the Spanish language. The course involves students in a range of activities relating to the production of target texts in Spanish working from English and/or Spanish source texts, as well as various workshops aimed at speaking and listening aimed at introducing them to liaison interpreting and equipping them with the ability to discuss business topics in Spanish. This course aims to further the students' knowledge of the Spanish language and culture and equips them to be ready to study Business in Spain.

School: SML Level 2 Semester: Fall
Course Code: C48TE Course Title: Teaching English to Speakers of Others Languages 1

Teaching English to Speakers of Others Languages 1 introduces students to the description of the English language within a language learning/language teaching perspective, and has them consider the relationship between language use and language structure, and how different types of language description are employed for different purposes. The course provides overview of ELT approaches and methodology in its historical context; of how second language teaching is rooted in educational theory and practice, and gives students initial experience of the classroom from the perspective of the teacher up to a stage where they have a sufficient practical and theoretical base to be able to teach with confidence in the year abroad.

School: SML Level 2 Semester: Spring
Course Code: C48BB Course Title: British Sign Language Advanced 2

British Sign Language Advanced 2 builds upon the skills and knowledge gained in British Sign Language Advanced 1 which aims to build student knowledge and skills in all areas of BSL, as well as developing skills in translating and interpreting. Students will build their knowledge using a variety of different teaching and learning methods, including conversing with other students as well as debating and self-study out with class time. Students will also have use of video suites to critique their own performance during translation and interpreting classes.

School: SML Level 2 Semester: Spring
Course Code: C18CM Course Title: Business Entities

Business Entities provides students with a broad knowledge of the legal framework for business entities in the UK. The course will cover Partnerships, Companies, Trusts and Insolvency law.

School: SML Level 2 Semester: Spring
Course Code: C48CT Course Title: Complementary Studies 2: General Linguistics and SICE
Research Project

Complementary Studies 2: General Linguistics and SICE Research Project consolidates students understanding of linguistic and sociolinguistics topics previously studied and aims to advance students' knowledge of the categories and tools for further study and analysis of language and its possible applications, as well as encouraging awareness and reflection on their own and others' use of language. Students will also develop an appreciation of concerns in the practical application of translation and interpreting.

School: SML Level 2 Semester: Spring
Course Code: C38FN Course Title: Corporate Finance Theory

Corporate Finance Theory provides a basic understanding and quantitative assessment of the key decisions facing the corporate finance manager.

School: SML Level 2 Semester: Spring
Course Code: C18TP Course Title: Enterprise Concept and Issues

Enterprise Concept and Issues aims to present an introduction to business enterprise and its importance within the modern economy. The course provides knowledge and understanding of what comprises entrepreneurship and how this can relate to the modern economy. Students will develop an understanding of models of entrepreneurship in technology and growth sectors, and introduce knowledge of intellectual property issues in these sectors, as well as the issues related to enterprise in specific contexts.

School: SML Level 2 Semester: Spring
Course Code: C48MF Course Title: French Advanced 2

French Advanced 2 continues to build upon the knowledge and skills gained in French Advanced 1 which aims to enable students to achieve a competent standard in the production and presentation of translations and forms of derived text in English, working from source texts in French, as well as achieving an understanding of basic principles of translation. Students will develop a command of formal spoken French to a level adequate for embarking upon a course of university study abroad. Students will also be equipped with the generic skills needed to act as a liaison interpreter between English and French as well as improving their understanding of a variety of speech forms in French and to foster the specialist skills of consecutive interpreting.

School: SML Level 2 Semester: Spring
Course Code: C48JF Course Title: French Advanced for Business 2

French Advanced for Business 2 builds upon the knowledge and skill gained in French Advanced for Business 1 which aims to build upon all areas of the French language. The course involves students in a range of activities relating to the production of target texts in French working from English and/or French source texts, as well as various workshops aimed at speaking and listening aimed at introducing them to liaison interpreting and equipping them with the ability to discuss business topics in French. This course aims to further the students' knowledge of the French language and culture and equips them to be ready to study Business in France.

School: SML Level 2 Semester: Spring
Course Code: C48MG Course Title: German Advanced 2

German Advanced 2 continues to build upon the knowledge and skills gained in German Advanced 1 which aims to enable students to achieve a competent standard in the production and presentation of translations and forms of derived text in English, working from source texts in German, as well as achieving an understanding of basic principles of translation. Students will develop a command of formal spoken German to a level adequate for embarking upon a course of university study abroad. Students will also be equipped with the generic skills needed to act as a liaison interpreter between English and German as well as improving their understanding of a variety of speech forms in German and to foster the specialist skills of consecutive interpreting.

School: SML Level 2 Semester: Spring
Course Code: C48JG Course Title: German Advanced for Business 2

German Advanced for Business 2 builds upon the knowledge and skill gained in German Advanced for Business 1 which aims to build upon all areas of the German language. The course involves students in a range of activities relating to the production of target texts in German working from English and/or German source texts, as well as various workshops aimed at speaking and listening aimed at introducing them to liaison interpreting and equipping them with the ability to discuss business topics in German. This course aims to further the students' knowledge of the German language and culture and equips them to be ready to study Business in Germany.

School: SML Level 2 Semester: Spring
Course Code: C28IF Course Title: Intermediate Economics 2

Intermediate Economics 2 introduces the student to modern intermediate macroeconomic analysis and to study the relationships between income, spending, money, prices and employment.

School: SML Level 2 Semester: Spring
Course Code: C38MO Course Title: Management Accounting in Organisations

Management Accounting in Organisations develops student understanding and critical evaluation of the role of contemporary management accounting in a range of different organisational environments

School: SML Level 2 Semester: Spring
Course Code: C18FO Course Title: Marketing Perspectives

Marketing Perspectives aims to provide a critical perspective on marketing practice. Students will be encouraged to critically reflect on marketing activity in a range of business sectors and contexts (both UK and international). The course reading, lectures and tutorials combine to develop awareness of a range contemporary marketing problems and solutions.

School: SML Level 2 Semester: Spring
Course Code: C18OP Course Title: Operations Management

Operations Management allows students to acquire knowledge about managing operations & resources in organisations of various sizes; private, public & not-for-profit, as well as exploring basic strategic & managerial perspectives & frameworks of operating systems and developing an understanding of the many internal & external factors that impact on the development of effective operating systems. Students will learn to recognise & appreciate the role of technology & its impact on operations management and to appreciate the impact decisions made by operations managers have on an organisation's competitive performance.

School: SML Level 2 Semester: Spring
Course Code: C18OB Course Title: Organisational Behaviour

Organisational Behaviour introduces students to the field of study of Organisational Behaviour. Organisational Behaviour (OB) is concerned with human behaviour at work, at the individual, group and organisational level. The overriding purpose of OB is to enable organisations and their managers to improve productivity, reduce levels of absenteeism and staff turnover, and increase the satisfaction and motivation of employees. Organisational Behaviour can be defined as the systematic study of human behaviour within organisations and seeks to understand, influence, and predict human behaviour within organisations.

School: SML Level 2 Semester: Spring
Course Code: C38SE Course Title: Social and Environmental Accounting

Social and Environmental Accounting introduces students to the basic concepts of social accounting (focused mainly on the micro-organisational level), including the different understandings of social accounting in relation to other accountings (such as conventional and environmental accounting). The course also introduces students to a critical way of seeing accounting as a social practice, and to practices and proposals in the name of social accounting.

School: SML Level 2 Semester: Spring
Course Code: C48ME Course Title: Spanish Advanced 2

Spanish Advanced 2 continues to build upon the knowledge and skills gained in Spanish Advanced 1 which aims to enable students to achieve a competent standard in the production and presentation of translations and forms of derived text in English, working from source texts in Spanish, as well as achieving an understanding of basic principles of translation. Students will develop a command of formal spoken Spanish to a level adequate for embarking upon a course of university study abroad. Students will also be equipped with the generic skills needed to act as a liaison interpreter between English and Spanish as well as improving their understanding of a variety of speech forms in Spanish and to foster the specialist skills of consecutive interpreting.

School: SML Level 2 Semester: Spring
Course Code: C48JE Course Title: Spanish Advanced for Business 2

Spanish Advanced for Business 2 builds upon the knowledge and skill gained in Spanish Advance for Business 1 which aims to build upon all areas of the Spanish language. The course involves students in a range of activities relating to the production of target texts in Spanish working from English

and/or Spanish source texts, as well as various workshops aimed at speaking and listening aimed at introducing them to liaison interpreting and equipping them with the ability to discuss business topics in Spanish. This course aims to further the students' knowledge of the Spanish language and culture and equips them to be ready to study Business in Spain.

School: SML Level 2 Semester: Spring
Course Code: C08QU Course Title: Statistical Techniques

Statistical Techniques provides students with an introduction to the use of descriptive statistics in business applications, and a range of quantitative methods that have immediate application in business settings. Students will learn about the use of computers as tools in the problem solving process, and the development of problem solving skills usable in a wide range of management contexts.

School: SML Level 2 Semester: Spring
Course Code: C48TF Course Title: Teaching English to Speakers of Others Languages 2

Teaching English to Speakers of Others Languages 2 builds both a broad and detailed knowledge and understanding of TESOL. Students will undertake critical analysis, evaluation and synthesis of ideas, concepts, information, and issues relating to TESOL.

School: SML Level 2 Semester: Spring
Course Code: C48DS Course Title: Working with Deaf Communities

Working with Deaf Communities provides students with broad knowledge of the socio-political situation of Deaf or signing communities as well as developing students' awareness of diversities in Deaf or signing communities and providing students with a solid foundation for working with members of minority groups, particularly from Deaf or signing communities. The course aims to increase students' self-awareness and reflective skills with regard to working with members of minority communities, and to provide students with conceptual and theoretical tools to understand and discuss the social, political and ideological issues concerning minority communities.

School: SML Level 3 Semester: Fall
Course Code: C39A11 Course Title: Accounting Information

Accounting Information aims to increase students awareness of accounting as a process of collecting, presenting and interpreting information and to develop an understanding of the social and political factors which influence what data is collected and how it is presented . Student will also learn to appreciate the impact which different summaries and presentations of the same data can have on users of accounting information and be introduced to concepts, developments, practices and usage of computerised information systems in accounting.

School: SML Level 3 Semester: Fall
Course Code: C29AF Course Title: Advanced Economics

Advanced Economics aims to introduce students to important techniques of macroeconomic analysis in sufficient depth that they are able to approach a wide range of problems that have been

subjected to detailed analysis in the primary literature, with the technical skills to understand these thoroughly.

School: SML Level 3 Semester: Fall
Course Code: C39AU Course Title: Auditing and Assurance

Auditing and Assurance aims to develop understanding of the aspects of the Business environment which give rise to the need for assurance services and the theoretical framework and practical application of auditing principles and techniques.

School: SML Level 3 Semester: Fall
Course Code: C49EC Course Title: British Culture & Society 1

British Culture & Society 1 aims to introduce and elaborate issues in UK political, social and cultural life, and to examine the background to current public debates, controversies and moral panics. The course will outline necessary background information in the political and social structure of the state and its component parts to assist in the understanding of current developments. Students will study the nature of shifting identities and loyalties in the contemporary period and examine a selection of currents in cultural life, drawn from the literary and artistic scenes.

School: SML Level 3 Semester: Fall
Course Code: C19RH Course Title: Business Research Methods

Business Research Methods aims to provide the knowledge and skills required to conduct a sizeable piece of independent research, as well as a general understanding of the social science research process. Students should develop an appreciation of the nature of business and management research and will put these skills into practice as part of the course.

School: SML Level 3 Semester: Fall
Course Code: C19CE Course Title: Consumer Behaviour

Consumer Behaviour provides a specific introduction to consumer-centred theory and practice within marketing while enabling students to acquire and develop deeper knowledge, understanding and skills related to consumers and their behaviour. The course also seeks to enhance business and management skills via an understanding of practical applications of knowledge through engagement in critically applied activities (e.g. survey reports) with the potential for the use of guest lecturers from business and research backgrounds.

School: SML Level 3 Semester: Fall
Course Code: C19EL Course Title: Employment Law

Employment Law explains and builds upon the understanding of principles of contract law in relation to the contract of employment and related contracts. The course also ensures awareness of students of impact of legal rules on management freedom/ initiatives in particular regarding selection/formation of contract, termination and dismissal and the employees remedies, while equipping the students with skills to formulate business and HR strategy while acting within permitted legal parameters.

School: SML Level 3 Semester: Fall
Course Code: C19RE Course Title: Employment Relations

Employment Relations aims to critically analyse the nature of the employment relationship and how the employment relationship and employment relations is changing due to the result of changes in the wider environment. Students will also explore the different aims and objectives of the actors to the employment relationship as well as the main practices used to regulate the employment relationship and the practices associated with terminating the employment relationship.

School: SML Level 3 Semester: Fall
Course Code: C49EL Course Title: English as a Foreign Language 1

English as a Foreign Language 1 aims to consolidate and enhance advanced non-native speakers' understanding of, and skill in the comprehension and production of written and oral discourse in English. The course will also further develop students' presentation and communication skills in English as a foreign language and well as consolidating and enhancing students' lexical and pragmatic skills in English as a foreign language. Student will also be made more aware of what is involved in being an advanced learner of a second or foreign language, and ensure they are aware to focus on recurring problems of grammar and language use (including stress, pronunciation and rhythm).

School: SML Level 3 Semester: Fall
Course Code: C19IN Course Title: Innovation Management

Innovation Management presents a contemporary view of innovation management and new product development and to make students aware of the need to view innovation as a management process. The course also encourages critical understanding of current thinking and approaches in the field and enables students to understand and critically evaluate the complex nature of the management of innovation within organisations.

School: SML Level 3 Semester: Fall
Course Code: C39SM Course Title: International Bond and Currency Markets

International Bond and Currency Markets allows for the development of a thorough understanding of interest rates, bonds and other fixed income securities, exchange rates and international portfolio investment.

School: SML Level 3 Semester: Fall
Course Code: C29IE Course Title: Introductory Econometrics

Introductory Econometrics aims to have students understand and apply the techniques of economic, statistical and econometric analysis to real economic data, as well as aiding students in acquiring necessary skills to carry out empirical analysis.

School: SML Level 3 Semester: Fall
Course Code: C39MT Course Title: Management Accounting Techniques and Decisions

Management Accounting Techniques and Decisions aims to enable students to understand and to critically evaluate the contribution of management accounting to organisational decision-making and performance measurement.

School: SML Level 3 Semester: Fall
Course Code: C39CN Course Title: Mergers and Acquisitions

Mergers and Acquisitions aims to develop a detailed understanding of issues relating to mergers and acquisitions, and corporate restructuring.

School: SML Level 3 Semester: Fall
Course Code: C19PT Course Title: Project Management

Project Management provides students with the a basic understanding of the principles, concepts and theory of modern project management while equipping them with a generic set of quantitative and qualitative project planning and control tools and techniques. The course also demonstrates the importance of project management as specialism in its own right, and defines the role and current issues faced by project managers.

School: SML Level 3 Semester: Spring
Course Code: C29AG Course Title: Advanced Economics 2

Advanced Economics 2 aims to introduce students to important techniques of microeconomic analysis in sufficient depth that they are able to approach a wide range of problems that have been subjected to detailed analysis in the primary literature, with the technical skills to understand these thoroughly.

School: SML Level 3 Semester: Spring
Course Code: C49ED Course Title: British Culture & Society 2

British Culture & Society 2 continues with the knowledge gained in British Culture and Society 1 which aims to introduce and elaborate issues in UK political, social and cultural life, and to examine the background to current public debates, controversies and moral panics. The course will outline necessary background information in the political and social structure of the state and its component parts to assist in the understanding of current developments. Students will study the nature of shifting identities and loyalties in the contemporary period and examine a selection of currents in cultural life, drawn from the literary and artistic scenes.

School: SML Level 3 Semester: Spring
Course Code: C19BV Course Title: Business Venturing

Business Venturing aims to consolidate knowledge and understanding of the entrepreneurial process while developing core skills, applicable to entrepreneurship, such as team working, communication, initiative, creativity, analysis, problem identification and solving. Students will be equipped for potential future ventures by providing a hands-on experience of simulated entrepreneurship including simulated business planning, market research, presenting and opportunity recognition.

School: SML Level 3 Semester: Spring
Course Code: C39CA Course Title: Contemporary Issues in Financial Accounting

Contemporary Issues in Financial Accounting develops an understanding of the key elements involved in the regulation and preparation of published financial statements for a limited company. Students will also explore current issues in financial accounting, with an emphasis on external reporting and develop critical and evaluative abilities.

School: SML Level 3 Semester: Spring
Course Code: C19CA Course Title: Critical Approaches to Management

Critical Approaches to Management aims to enable students to apply a more critical understanding to Organisational Behaviour and Human Resource Management as well as introducing students to critical and sociologically informed understandings of the nature of work and employment. The course will explore the main theories and research in work-related issues and help students understand how these issues affect workers from the factory to the office, from manual to professional employees and from the public to the private sector.

School: SML Level 3 Semester: Spring
Course Code: C29EJ Course Title: Econometrics Project

Econometrics Project involves students studying and applying econometrics techniques and statistical methods to real issues. Students are required to collect data, perform regression analysis, write a report on the findings and make an oral presentation

School: SML Level 3 Semester: Spring
Course Code: C49EN Course Title: English as a Foreign Language 2

English as a Foreign Language 2 continues with the knowledge gained in English as a Foreign Language 1 which aims to consolidate and enhance advanced non-native speakers' understanding of, and skill in the comprehension and production of written and oral discourse in English. The course will also further develop students' presentation and communication skills in English as a foreign language and well as consolidating and enhancing students' lexical and pragmatic skills in English as a foreign language. Student will also be made more aware of what is involved in being an advanced learner of a second or foreign language, and ensure they are aware to focus on recurring problems of grammar and language use (including stress, pronunciation and rhythm).

School: SML Level 3 Semester: Spring
Course Code: C39SN Course Title: Financial Derivatives

Financial Derivatives aims to develop a thorough understanding of financial derivative instruments and introduce their applications in risk management. Topics covered include Forward and futures contracts, Hedging with forwards and futures, Options, Hedging and insuring with options, Swaps, and an Introduction to other derivative instruments (warrants and convertibles) and other option uses.

School: SML Level 3 Semester: Spring
Course Code: C39CE Course Title: Managing Corporate Value

Managing Corporate Value aims to develop a detailed understanding of issues relating to the decision-making process within companies seeking to maximise shareholder value. Topics covered include: Value-based management, Value-base metrics, Critique of project appraisal techniques, Capital structure puzzle, and Real options.

School: SML Level 3 Semester: Spring
Course Code: C19LM Course Title: Marketing and Consumer Law

Marketing and Consumer Law examines the contractual, delictual and criminal liabilities that occur in the sale and supply of goods and services both in relation to the common law and by the operation of statutory controls.

School: SML Level 3 Semester: Spring
Course Code: C19MC Course Title: Marketing Communications

Marketing Communications aims to provide students with a thorough grounding in the techniques, issues and relationships involved in communicating with target audiences. The focus will be on using an integrated marketing communications approach and achieving a two way dialog with your customers rather than sending them promotional messages. It aims to give students a critical view of this area and highlight the importance of client/agency relationships.

School: SML Level 3 Semester: Spring
Course Code: C39RM Course Title: Research Methods

Research Methods aims to provide the knowledge and skills required to conduct a sizeable piece of independent research while generating an understanding of the social science research process. Student will develop an appreciation of the nature of accountancy and finance research, and gain an opportunity to practice their skills and test their understanding of aspects of the research process.

School: SML Level 3 Semester: Spring
Course Code: C19BU Course Title: Strategic Management

Strategic Management aims to equip students with the core concepts, frameworks, and techniques of strategic management, which will allow them to understand what managers must do to make an organization achieve superior performance. Strategic management is concerned about running an organisation, i.e. how to plan, manage, lead and organise its activities to take advantage of market and industry opportunities. It provides the direction and purpose for an organisation. During the course students will learn how to analyse company strategies; they will also learn via the tools of strategic analysis, how to evaluate strategic options and how to formulate an effective strategy for implementation.

School: SML Level 3 Semester: Spring
Course Code: C39TA Course Title: Taxation

Taxation aims to develop an understanding of the theoretical framework of taxation as well as practical skills and knowledge of UK personal income and capital gains tax rules and calculations; National Insurance. Student will also gain practical skills and knowledge of UK corporation tax rules and calculations and an awareness of core indirect taxes in the UK (primarily VAT).